

BALANCE SHEET  
As at Jun.30, 2014

Unit: VND

No.	Assets	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
<b>A</b>	<b>SHORT-TERM ASSETS (100 = 110+120+130+140+150)</b>	<b>100</b>		<b>198.845.392.201</b>	<b>184.347.277.953</b>
<b>I</b>	<b>Cash &amp; Cash equivalents</b>	<b>110</b>		<b>8.223.865.568</b>	<b>10.778.974.522</b>
1	Cash	111	V.01	8.223.865.568	10.778.974.522
2	Cash equivalents	112		-	-
<b>II</b>	<b>Short-term financial investments</b>	<b>120</b>	V.02	-	-
1	Short-term investments	121		-	-
2	Provision for devaluation of short-term investments	129		-	-
<b>III</b>	<b>Short-term receivables</b>	<b>130</b>		<b>55.307.325.345</b>	<b>46.326.278.053</b>
1	Trade accounts receivables	131		44.996.653.466	34.083.218.935
2	Prepayment to suppliers	132		10.863.193.738	12.124.075.721
3	Short-term intercompany receivables	133		-	-
4	Receivables on percentage of construction contract completion	134		-	-
5	Other receivables	135	V.03	154.379.781	825.885.037
6	Provision for short-term doubtful debts	139		(706.901.640)	(706.901.640)
<b>IV</b>	<b>Inventories</b>	<b>140</b>		<b>131.469.439.547</b>	<b>125.578.899.695</b>
1	Inventories	141	V.04	132.239.746.180	125.578.899.695
2	Provision for devaluation of inventories	149		(770.306.633)	-
<b>V</b>	<b>Other short-term assets</b>	<b>150</b>		<b>3.844.761.741</b>	<b>1.663.125.683</b>
1	Short-term prepaid expenses	151		759.662.409	1.070.848.930
2	VAT deductible	152		1.899.655.363	2.520.720
3	Tax and accounts receivable from State budget	154	V.05	732.522.158	386.692.078
4	Other short-term assets	158		452.921.811	203.063.955
<b>B</b>	<b>LONG-TERM ASSETS (200 = 210+220+240+250+260)</b>	<b>200</b>		<b>48.857.017.290</b>	<b>47.828.287.595</b>
<b>I</b>	<b>Long-term receivables</b>	<b>210</b>		-	-
1	Long-term receivables from customers	211		-	-
2	Capital receivable from subsidiaries	212		-	-
3	Long-term inter-company receivables	213	V.06	-	-
4	Other long-term receivables	218	V.07	-	-
5	Provision for long-term doubtful debts	219		-	-
<b>II</b>	<b>Fixed assets</b>	<b>220</b>		<b>46.028.075.206</b>	<b>44.872.154.158</b>
1	Tangible fixed assets	221	V.08	33.270.814.806	32.029.956.258
	- Historical cost	222		64.771.888.802	61.140.401.519
	- Accumulated depreciation	223		(31.501.073.996)	(29.110.445.261)
2	Finance leases fixed assets	224	V.09	-	-
	- Historical cost	225		-	-
	- Accumulated depreciation	226		-	-
3	Intangible fixed assets	227	V.10	11.737.091.800	11.822.029.300
	- Historical cost	228		12.332.016.280	12.431.016.280
	- Accumulated depreciation	229		(594.924.480)	(608.986.980)

	4	Construction in progress	230	V.11	1.020.168.600	1.020.168.600
<b>III</b>		<b>Property investment</b>	<b>240</b>	V.12	-	-
		- Historical cost	241		-	-
		- Accumulated depreciation	242		-	-
<b>IV</b>		<b>Long-term financial investments</b>	<b>250</b>		-	-
	1	Investment in subsidiaries	251		-	-
	2	Investment in associate or joint-venture companies	252		-	-
	3	Other long-term investments	258	V.13	-	-
	4	Provision for devaluation of long-term financial investments	259		-	-
<b>V</b>		<b>Other long-term assets</b>	<b>260</b>		<b>880.929.914</b>	<b>748.424.179</b>
	1	Long-term prepaid expenses	261	V.14	468.679.914	336.174.179
	2	Deferred income tax assets	262	V.21	-	-
	3	Others	268		412.250.000	412.250.000
<b>VI.</b>		<b>Goodwill</b>	<b>269</b>		1.948.012.170	2.207.709.258
		<b>TOTAL ASSETS (270 = 100+200)</b>	<b>270</b>		<b>247.702.409.491</b>	<b>232.175.565.548</b>

	RESOURCES		Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5	
<b>A</b>		<b>LIABILITIES (300 = 310+330)</b>	<b>300</b>		<b>156.198.754.704</b>	<b>145.978.948.780</b>
<b>I</b>		<b>Short-term liabilities</b>	<b>310</b>		<b>155.598.754.704</b>	<b>145.378.948.780</b>
	1	Short-term borrowing	311	V.15	46.990.989.809	94.786.971.186
	2	Trade accounts payable	312		94.336.446.554	32.243.054.940
	3	Advances from customers	313		9.771.960.450	12.909.192.080
	4	Taxes and payable to state budget	314	V.16	936.058.590	1.698.061.277
	5	Payable to employees	315		1.559.863.939	1.287.439.235
	6	Payable expenses	316	V.17	422.327.525	888.124.949
	7	Intercompany payable	317		-	-
	8	Payable in accordance with contracts in progress	318		-	-
	9	Other short-term payables	319	V.18	1.566.573.585	1.551.570.861
	10	Provision for short-term liabilities	320		-	-
	11	Bonus and welfare fund	323		14.534.252	14.534.252
<b>II</b>		<b>Long-term liabilities</b>	<b>330</b>		<b>600.000.000</b>	<b>600.000.000</b>
	1	Long-term accounts payable-Trade	331		-	-
	2	Long-term intercompany payable	332	V.19	-	-
	3	Other long-term payables	333		-	-
	4	Long-term borrowing	334	V.20	600.000.000	600.000.000
	5	Deferred income tax payable	335	V.21	-	-
	6	Provision for unemployment allowance	336		-	-
	7	Provision for long-term liabilities	337		-	-
	8	Unrealised revenue	338		-	-
	9	Scientific and Technological Development fund	339		-	-
<b>B</b>		<b>OWNER'S EQUITY</b>	<b>400</b>		<b>89.534.670.526</b>	<b>83.986.096.088</b>
<b>I</b>		<b>Capital sources and funds</b>	<b>410</b>	V.22	<b>89.534.670.526</b>	<b>83.986.096.088</b>
	1	Paid-in capital	411		111.161.690.000	111.161.690.000
	2	Capital surplus	412		635.620.600	635.620.600
	3	Other capital of owner	413		-	-
	4	Treasury stock	414		-	-

	5	Asset revaluation differences	415		-	-
	6	Foreign exchange differences	416		-	-
	7	Investment and development fund	417		1.092.211.052	1.092.211.052
	8	Financial reserve fund	418		3.217.014.640	3.217.014.639
	9	Other fund belong to owner's equity	419		-	-
	10	Retained after-tax profit	420		(26.571.865.766)	(32.120.440.203)
	11	Capital for construction work	421		-	-
<b>II</b>		<b>Budget sources</b>	<b>430</b>		-	-
	1	Bonus and welfare funds	431		-	-
	2	Budgets	432	V.23	-	-
	3	Budget for fixed asset	433		-	-
<b>C</b>		<b>MINARITY INTEREST</b>	<b>500</b>		1.968.984.261	2.210.520.679
		<b>TOTAL RESOURCES</b>	<b>440</b>		<b>247.702.409.491</b>	<b>232.175.565.547</b>

Hang Xanh Motors Service Joint Stock Company

**INCOME STATEMENT**

Quarter 2/2014

Items	Code	Note	Accumulation fr. Jan. 01 to Jun. 30	
			2014	2013
1	2	3	4	7
<b>1. Revenue of sales and services</b>	<b>01</b>	<b>VI.25</b>	<b>558.925.939.394</b>	<b>233.184.017.665</b>
<b>2. Deductions</b>	<b>02</b>		<b>91.360.092</b>	<b>2.543.620.181</b>
<b>3. Net sales and services ( 10 = 01 - 02 )</b>	<b>10</b>		<b>558.834.579.302</b>	<b>230.640.397.484</b>
<b>4. Cost of sales</b>	<b>11</b>	<b>VI.27</b>	<b>543.521.885.038</b>	<b>217.798.291.531</b>
<b>5. Gross profit (20= 10-11)</b>	<b>20</b>		<b>15.312.694.264</b>	<b>12.842.105.953</b>
<b>6. Financial income</b>	<b>21</b>	<b>VI.26</b>	<b>134.824.278</b>	<b>48.931.777</b>
<b>7. Financial expenses</b>	<b>22</b>	<b>VI.28</b>	<b>2.437.419.680</b>	<b>4.695.629.328</b>
- In which: Interest expense	23		2.437.419.680	4.688.919.020
<b>8. Selling expenses</b>	<b>24</b>		<b>10.795.000.198</b>	<b>9.646.693.934</b>
<b>9. General &amp; administrative expenses</b>	<b>25</b>		<b>5.410.649.044</b>	<b>5.510.009.873</b>
<b>10. Net operating profit [30=20+(21-22)-(24+25)]</b>	<b>30</b>		<b>(3.195.550.380)</b>	<b>(6.961.295.405)</b>
<b>11. Other income</b>	<b>31</b>		<b>16.183.494.069</b>	<b>9.733.113.909</b>
<b>12. Other expenses</b>	<b>32</b>		<b>7.695.406.853</b>	<b>2.649.627.406</b>
<b>13. Other profit (40=31-32)</b>	<b>40</b>		<b>8.488.087.216</b>	<b>7.083.486.503</b>
<b>14. Profit or loss in joint venture</b>	<b>45</b>		<b>-</b>	<b>-</b>
<b>15. Profit before tax ( 50=30+40)</b>	<b>50</b>		<b>5.292.536.836</b>	<b>122.191.098</b>
16. Current corporate income tax expenses	<b>51</b>	<b>VI.30</b>	-	-
17. Deferred corporate income tax expenses	<b>52</b>	<b>VI.30</b>	-	-
<b>18. Profit after tax (60=50-51-52)</b>	<b>60</b>		<b>5.292.536.836</b>	<b>122.191.098</b>
18.1 Profit after tax of minorities	61		(241.536.418)	(655.902.004)
18.2 Profit after tax of the parent company's shareholders	62		5.534.073.254	778.093.102
<b>19. EPS (VND/share)</b>	<b>70</b>		498	70

**Hang Xanh Motors Service Joint Stock Company**

**CASH FLOW STATEMENT**

Quarter 2/2014(Indirect method)

Unit: VND

No.	Items	Code	Note	Accumulation fr. Jan. 01 to Jun. 30	
				2014	2013
1	2	3	4	5	6
<b>I</b>	<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
<b>1</b>	<b>Profit before tax</b>	<b>01</b>		<b>5.292.536.836</b>	<b>122.191.098</b>
<b>2</b>	<b>Adjustment in accounts</b>				
	Fixed assets depreciation	02		3.869.727.665	4.095.969.046
	Provisions	03		770.306.633	(128.973.713)
	Unrealized foreign exchange difference loss/gain	04		(57.675.350)	-
	Loss/gain from investment	05		490.960.522	(934.143.055)
	Loan interest expenses	06		2.437.419.680	4.688.919.020
<b>3</b>	<b>Operating profit before the changes of current capital</b>	<b>08</b>		<b>12.803.275.986</b>	<b>7.843.962.396</b>
	Changes in accounts receivable	09		(15.237.393.435)	24.912.363.397
	Changes in inventories	10		(6.660.846.485)	(12.779.571.092)
	Changes in trade payables (interest payable, income tax payable)	11		62.931.815.690	(599.817.798)
	Changes in prepaid expenses	12		470.540.825	(460.769.570)
	Loan interest paid	13		(2.437.419.680)	(4.414.541.359)
	Corporate income tax paid	14		(124.640.792)	(625.042.513)
	Other receivables	15		-	-
	Other payables	16		-	-
	<b>Net cash provided by (used in) operating activities</b>	<b>20</b>		<b>51.745.332.109</b>	<b>13.876.583.461</b>
<b>II</b>	<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
1	Cash paid for purchase of capital assets and other long-term assets	21		(12.468.881.340)	(2.742.244.575)
2	Cash received from liquidation or disposal of capital assets and other long-term assets	22		5.887.272.726	3.583.363.636
3	Cash paid for lending or purchase debt tools of other companies	23		-	-
4	Withdrawal of lending or resale debt tools of other companies	24		-	-
5	Cash paid for joining capital in other companies	25		-	-
6	Withdrawal of capital in other companies	26		-	-
7	Cash received from interest, dividend and distributed profit	27		77.148.928	-
	<b>Net cash used in investing activities</b>	<b>30</b>		<b>(6.504.459.686)</b>	<b>841.119.061</b>
<b>III</b>	<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
1	Cash received from issuing stock, other owners' equity	31		-	-
2	Cash paid to owners' equity, repurchase issued stock	32		-	-
3	Cash received from long-term and short-term borrowings	33		134.367.800.929	144.313.186.079
4	Cash paid to principal debt	34		(182.163.782.306)	(162.298.463.020)
5	Cash paid to financial lease debt	35		-	-
6	Dividend, profit paid for owners	36		-	-
	<b>Net cash (used in) provided by financing activities</b>	<b>40</b>		<b>(47.795.981.377)</b>	<b>(17.985.276.941)</b>
	<b>Net cash during the period (50=20+30+40)</b>	<b>50</b>		<b>(2.555.108.954)</b>	<b>(3.267.574.419)</b>
	<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>60</b>		<b>10.778.974.522</b>	<b>9.586.050.703</b>
	Influence of foreign exchange change	61		-	-

	CASH AND CASH EQUIVALENTS AT END OF YEAR	70		8.223.865.568	6.318.476.284
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